

Kenmure Profile

October 31, 2019

Lots

Total platted	827
Unplatted – Phoenix-Kenmure	1
Unplatted – Kenmure	1
Total available <i>(except for Phase VI unplatted)</i>	829
Estimated additional lots in Phase VI <i>(unplatted)</i>	23
Total when fully platted/developed	852
KEI inventory of platted, unsold lots	3
Total platted vacant lots	136
Homes under construction	8
Percentage of platted lots sold <i>(827/829)</i>	99.8%
Percentage of platted lots built out <i>(683/829)</i>	82.4%

Residential Structures

Condominiums, villas	196
Cottages	39
Single family residences (stand-alone)	448
Total residential units	683

Owners

Total individual homeowners	674
Total individual lot owners	118
Homeowners with second residential address	129
Percentage homeowners with out of state second homes <i>(159 of 683)</i>	23.3%

Kenmure Real Estate Activity *(Sales in \$ millions)*

Year	2012	2013	2014	2015	2016	2017	2018	2019
Homes	35	39	37	49	62	63	54	40
Lots	2	3	6	14	5	10	20	10
Total (\$ million)	\$14.5	\$18.6	\$16.9	\$23.1	\$30.3	\$34.4	30.0	\$22.5

Nick Weedman 11/10/2019

* = Year to date through 10/31/2019