

Kenmure Profile

October 31, 2018

Lots

Total platted	827
Unplatted – Phoenix-Kenmure (<i>currently under contract</i>)	1
Unplatted – Kenmure	1
Total available (<i>except for Phase VI unplatted</i>)	829
Estimated additional lots in Phase VI (<i>unplatted</i>)	44
Total when fully platted/developed	872
KEI inventory of platted, unsold lots	3
Total platted vacant lots	145
Homes under construction	4
Percentage of platted lots sold	99.8%
Percentage of platted lots built out	81.8%

Residential Structures

Condominiums, villas	196
Cottages	36
Single family residences (stand-alone)	446
Total residential units	678

Owners

Total individual home owners	666
Total individual lot owners	125
Home owners with second residential address	164
Percentage homeowners with out of state second homes (164 of 678)	24.2%

Kenmure Real Estate Activity (*Sales in \$ millions*)

Year	2011	2012	2013	2014	2015	2016	2017	2018*
Homes	15	35	39	37	49	62	63	51
Lots	6	2	3	6	14	5	10	18
Total (\$ million)	\$6.1	\$14.5	\$18.6	\$16.9	\$23.1	\$30.3	\$34.4	\$28.2

Nick Weedman 11/8/2018

* = Year to date through 10/31/2018