

## Kenmure Profile

December 31, 2017

### Lots

Total platted	826
Unplatted – Phoenix-Kenmure	1
Unplatted – Kenmure	1
Total available (except for Phase VI)	826
Estimated additional lots in Phase VI	44
Total when fully platted/developed	870
KEI inventory of platted, unsold lots	5
Total platted vacant lots	144
Homes under construction	7
Percentage of platted lots sold	99.4%
Percentage of platted lots built out	81.5%

### Residential Structures

Condominiums, villas	189
Cottages	36
Single family residences (stand-alone)	449
Total residential units	674

### Owners

Total individual home owners	660
Total individual lot owners	103
Home owners with second residential address	133
Percentage homeowners with out of state second homes (133 of 674)	19.7%

### Kenmure Real Estate Activity (Sales in \$ millions)

Year	2011	2012	2013	2014	2015	2016	2017
Homes	15	35	39	37	49	62	63
Lots	6	2	3	6	14	5	10
Total (\$ million)	\$6.1	\$14.5	\$18.6	\$16.9	\$23.1	\$30.3	\$34.4

*Nick Weedman  
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